## February 19, 2021

Barbara Guiterrez Chief Financial Officer InnovAge Holding Corp. 8950 E. Lowry Boulevard Denver, Colorado 80230

Corp.

Statement on Form S-1

Filed February 8,

Re: InnovAge Holding

Registration

2021

File No. 333-252853

Dear Ms. Guiterrez:

 $\label{eq:weak-decomposition} \mbox{We have reviewed your registration statement and have the following comments. In}$ 

some of our comments, we may ask you to provide us with information so we may better

understand your disclosure.

 $\,\,$  Please respond to this letter by amending your registration statement and providing the

requested information. If you do not believe our comments apply to your facts and

circumstances or do not believe an amendment is appropriate, please tell us why in your

response.

 $\hbox{ After reviewing any amendment to your registration statement and the information you } \\$ 

provide in response to these comments, we may have additional comments.

Registration Statement on Form S-1 filed February 8, 2021

Management's discussion and analysis of financial condition and results of operations

Execute tuck-in acquisitions, page 82

- 1. We note the presentation of CAGR data. To the extent you include CAGR data, please also include the annual amounts in order to provide context regarding year-over-year volatility and other trends that a compound rate would not identify.

  Lifetime value to customer acquisition cost ratio, page 85
- 2. Please tell us whether you considered other metrics that might more directly relate to the efficiency of your sales and marketing spend (e.g., "the total cost of enrollments divided by total participant enrollments" and "the average number of months a participant is enrolled"). Revise your

disclosure to explain how you calculated the amounts used in the Barbara Guiterrez

InnovAge Holding Corp.

February 19, 2021

Page 2

ratio. In addition, tell us whether this ratio is a non-GAAP measure and disclose why you

only present this ratio for fiscal 2020.

Financial Statements

Note 17. Segment Reporting, page F-50

3. We note the wide range of census CAGR post-acquisition and revenue CAGR post-  $\,$ 

acquisition for acquired organizations shown on page 82. Likewise, we note from page 81

that your Loveland and San Bernardino centers achieved compound annual census growth

rates of 54% and 50% and center-level contribution margins of 37% and

33%, whereas

company-wide center level contribution margins for 2019 and 2020 were 23.8% and

24.9% and the census growth rate for 2020 was 8.5%. In this regard, please provide us the

analysis of economic characteristics used to support aggregation of the three geographic

divisions.

We remind you that the company and its management are responsible for the accuracy and adequacy of their disclosures, notwithstanding any review, comments, action or absence of action by the staff.

Refer to Rules 460 and 461 regarding requests for acceleration. Please allow adequate time for us to review any amendment prior to the requested effective date of the registration statement.

You may contact Michael Fay at (202) 551-3812 or Kate Tillan at (202) 551-3604 if you have questions regarding comments on the financial statements and related matters. Please contact Abby Adams at (202) 551-6902 or Laura Crotty at (202) 551-7614 with any other questions.

FirstName LastNameBarbara Guiterrez

Corporation Finance Comapany NameInnovAge Holding Corp.

Sciences
February 19, 2021 Page 2
cc: Robert M. Hayward, P.C.
FirstName LastName

Sincerely,

Division of

Office of Life